



# MATARA

COMPANY

# PROFILE

## MATARA Logistics Company Limited

Delivering Progress Across Industries

At MATARA LOGISTICS COMPANY LIMITED, we combine reliability with innovation to deliver seamless transportation and logistics solutions across Tanzania. From passenger transport and cargo haulage to specialized vehicle rentals and construction supply, we are committed to efficiency, safety, and exceptional service powering your operations with trusted mobility.



# MATARA Logistics Company **Limited**

Delivering Progress Across Industries

**Your Cargo,  
Our Commitment**



# DOMINICK S. CHACHA

Founder & CEO

At MATARA LOGISTICS COMPANY LIMITED, we believe sustainable success stems from reliable operations built on trust, purpose, and dedication to Tanzania's development. It's my honor to lead a company transforming transportation while connecting communities across our nation.

Since inception, we've established ourselves as a dependable logistics provider delivering innovative, value driven solutions in passenger transport, cargo haulage, and specialized vehicle services. Every route we operate reflects our deep understanding of client needs and commitment to safety, efficiency, and integrity. Whether moving passengers, delivering construction materials, or providing emergency vehicle replacements, MATARA LOGISTICS powers progress.

We're building more than a transport company we're creating a legacy of mobility that strengthens supply chains, supports industries, and fuels economic growth. Our achievements are driven by a skilled team passionate about exceeding expectations through disciplined execution.

Moving forward, MATARA LOGISTICS will expand our fleet, adopt advanced tracking technologies, and optimize service delivery. We strive to be Tanzania's most trusted logistics partner, recognized for how we operate with professionalism, accountability, and excellence.

Thank you for your partnership. Together, we'll drive a future where every journey delivers value and opportunity.



*Delivering fully integrated and customized transport solutions with unwavering reliability and modern fleet innovation, driving efficient mobility and service excellence across passenger, cargo, and specialized vehicle logistics sectors.*



# About Us

MATARA LOGISTICS COMPANY LIMITED is a fully licensed and rapidly expanding transport and logistics provider headquartered in Kahama, Tanzania. We specialize in comprehensive mobility solutions across passenger transport, cargo logistics, and specialized vehicle services. With a foundation built on reliability, safety, and operational excellence, we are committed to meeting Tanzania's evolving transportation needs while supporting regional economic growth.

Our services are strategically designed to deliver seamless end-to-end solutions. We operate modern fleets for urban and intercity passenger transport, provide efficient cargo haulage services, and offer specialized vehicle rentals including trucks, water bowsers, and construction equipment. Our operations extend to supplying construction aggregates and providing emergency vehicle replacement services. This diversified approach allows us to serve a wide range of clients including businesses, government entities, and development organizations across Tanzania.

At MATARA LOGISTICS, we are driven by a vision to become Tanzania's most trusted transport partner through innovation and service excellence. We are guided by core values of professionalism, safety, integrity, and continuous improvement in all our operations. Our growing fleet of well maintained vehicles and commitment to sustainable practices set us apart in the logistics sector.

We believe in building lasting partnerships through reliable service and mutual success. Whether transporting passengers, delivering goods, or supporting construction projects, our focus remains on safety, efficiency, and customer satisfaction. With our dedicated team and commitment to quality, MATARA LOGISTICS is positioned to drive the future of transportation solutions in Tanzania. Our 24/7 operational support ensures uninterrupted service delivery nationwide.



# OUR MISSION, VISION



## Mission

» To deliver reliable, safe, and innovative transport solutions that connect communities and drive Tanzania's economic growth through exceptional service and operational excellence. We are committed to maintaining modern fleets and trained professionals to ensure seamless mobility across the nation. Our customer centric approach guarantees tailored solutions that meet diverse transportation needs while upholding the highest safety standards.



## Vision

» To become the leading transport and logistics provider in Tanzania, recognized for our modern fleet, sustainable practices, and unwavering commitment to customer satisfaction, while setting industry benchmarks for safety and operational efficiency.

# OUR CORE VALUES



### Safety First

We implement rigorous vehicle maintenance protocols and driver training programs to ensure accident-free operations. Our safety standards exceed regulatory requirements, with regular audits and real-time monitoring systems. We empower both employees and communities through road safety education initiatives.



### Reliability

Our operations are built on precision scheduling and contingency planning to guarantee on-time performance. We maintain backup fleets and 24/7 support teams to prevent service disruptions. Clients trust us for mission critical deliveries and time-sensitive passenger transport.



### Integrity

We enforce transparent pricing and ethical business conduct through documented policies and whistleblower protections. All contracts and transactions undergo strict compliance verification.



### Innovation

We continuously invest in fleet telematics, route optimization software, and eco friendly vehicle technologies. Digital platforms enable real time tracking and seamless booking experiences. Our R&D team prototypes solutions tailored to Tanzania's unique transport challenges.



### Community Impact

We create local employment opportunities with specialized driver training programs. Our CSR initiatives focus on improving road infrastructure near schools and health facilities. Transport services are customized to support rural economic development and urban mobility needs.



### Environmental Responsibility

Our green fleet strategy incorporates fuel efficient engines and emission control systems. Waste management programs ensure proper disposal of vehicle fluids and tires.

## Special Hire Services

- » We offers customized Special Hire Services for clients requiring dedicated, on demand transportation solutions. Our service includes chauffeur driven executive vehicles for corporate travel, event transport for weddings and conferences, and specialized equipment haulage for industrial projects. We provide flexible rental durations (hourly, daily, or long term) with well maintained vehicles tailored to your specific needs whether luxury sedans, rugged 4x4s, or heavy duty trucks. Backed by professional drivers and 24/7 support, we ensure punctual, secure, and hassle free mobility for any occasion or operational requirement.
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## Cargo Logistics

- » We deliver comprehensive freight solutions with temperature controlled trucks for perishable goods, ensuring optimal conditions for agricultural produce and pharmaceuticals. Our bulk commodity transport handles construction materials, grains, and industrial goods with specialized trailers and loading equipment. Containerized cargo services provide secure transport for packaged goods, supported by real time tracking and documented chain of custody for complete shipment visibility.
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## Specialized Vehicle Rental

- » MATARA offers flexible rental solutions for heavy equipment including dump trucks for construction sites and water bowsers for municipal or mining operations. Our utility vehicle fleet serves government agencies with waste management trucks and maintenance vehicles. Industrial clients access our heavy duty trucks with varying load capacities, all maintained through rigorous service protocols and available with trained operators when required.



## Cross Border Transport

- » Our regional logistics expertise includes customs-cleared cargo movement throughout East Africa, with documentation support and bonded warehousing at key border points. International passenger services connect major destinations with comfortable coaches and border facilitation. We manage all cross-border regulatory requirements, taxes, and permits, allowing clients to focus on their core business while we handle the complexities of regional transport.
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## Construction Aggregates Supply Service

- » We provides reliable delivery of high quality construction materials, including sand, gravel, crushed stones, moram, and water, sourced from certified suppliers across Tanzania. Our fleet of tipper trucks ensures timely delivery to construction sites, with capacities ranging from 5 to 30 tons to accommodate projects of all scales. We offer flexible scheduling, volume based pricing, and quality tested materials to meet specific engineering requirements. Whether for roadworks, building projects, or infrastructure development, our service guarantees consistent supply to keep your operations running smoothly.
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## Flexible Vehicle Hire Solutions

- » MATARA LOGISTICS provides comprehensive vehicle rental services featuring a diverse fleet of Land Cruisers, Hilux pickups, and commercial trucks in both brand new (0 km) and certified pre owned conditions to suit varying operational needs and budgets. Our well-maintained vehicles come with flexible rental terms (daily/weekly/monthly), complete documentation, and optional trained drivers, making them ideal for corporate field operations, construction projects, agricultural activities, and tourism logistics.



## Corporate Clients

» MATARA LOGISTICS provides tailored transport solutions for Tanzanian businesses, offering employee shuttles, executive transport with vetted drivers, and tracked cargo deliveries. Our corporate packages include fuel efficient fleets, flexible scheduling, and dedicated account management for seamless operations.

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## Government Contracts

» We provide government agencies with fully compliant passenger buses, utility vehicles, and specialized municipal transport that meet all TRA and LATRA regulations. Our services support public transportation systems, waste management operations, and infrastructure projects, with strict adherence to procurement guidelines and reporting requirements. We maintain transparent audit trails and digital documentation for all government contracts to ensure full accountability at every stage.

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## Construction & Mining

» For heavy industries, we offer rugged equipment rentals (dump trucks, water bowsers) and construction material logistics (aggregate transport, fuel delivery). Our services are designed for remote site accessibility, with reinforced vehicles capable of handling tough terrain and heavy loads under demanding schedules.

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## Humanitarian Organizations

» We equip NGOs and aid agencies with reliable 4x4 fleets for field operations, including mobile clinic vehicles and supply chain logistics for remote areas. Our crisis response units provide rapid deployment of transport solutions during emergencies, with trained drivers familiar with regional challenges.

## Tourism Operators

» Tourism partners access our well maintained safari vehicles (Land Cruisers, coasters) with certified driver guides, along with hotel transfer services featuring luxury options. We offer flexible booking systems and contingency vehicles to ensure uninterrupted guest experiences.

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## Agricultural Sector

» We provide farmers with temperature-controlled transport for perishables, bulk grain carriers, and livestock trailers with proper ventilation. Our harvest season logistics include dedicated routes and storage coordination to maintain produce quality from farm to market. We also offer flexible payment plans tailored to seasonal cash flows to support our agricultural partners' business cycles. Additionally, our agri-logistics specialists provide customized advice on optimal transport schedules and packaging solutions to minimize post-harvest losses.

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## Cross Border Trade

» Our bonded cargo services facilitate regional commerce with customs compliant documentation, secure warehousing at border points, and tracked shipments across East Africa. We specialize in time-sensitive goods clearance and last mile distribution partnerships.

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## Emergency Services

» We maintain 24/7 standby fleets for hospitals (ambulance support), disaster relief agencies, and utility companies. Our rapid-response protocols include pre-positioned vehicles and trained personnel for critical situations, with maintenance guarantees for uninterrupted service.

# Long-term Aspirations:



At MATARA LOGISTICS COMPANY LIMITED, our long-term vision is to become Tanzania's premier and most trusted provider of comprehensive transport and logistics solutions, expanding our reach across East Africa. We aspire to grow our regional footprint by establishing strategic operations in key neighboring markets, positioning ourselves as the preferred partner for cross border passenger and cargo transportation services throughout the region.

## As part of our long-term goals

We are committed to becoming Tanzania's leading one-stop provider of comprehensive transport and logistics solutions. Our focus is on delivering seamless, end-to-end mobility services that address the evolving needs of businesses and communities across the region. By investing in modern fleet technology and innovative logistics systems, we enhance operational efficiency, optimize route performance, and provide real time tracking for complete shipment visibility.

Sustainability drives our growth strategy. We operate with environmental responsibility through fuel efficient fleets and eco conscious practices, while supporting community development through job creation and road safety initiatives. Our commitment to building lasting client relationships is founded on transparency, reliability, and exceptional service standards at every touchpoint.

Looking ahead, we envision expanding our presence across East Africa's transport corridors, positioning MATARA LOGISTICS as the recognized leader in cross border passenger and cargo solutions. Through strategic partnerships, customer-centric innovation, and operational excellence, we are determined to play a pivotal role in advancing regional trade, connectivity and economic transformation through superior transportation services.



# MATARA

## Why We're the Right Partner

Our steadfast commitment to safety, reliability, and service excellence makes us the preferred transport partner for businesses, government agencies, and development organizations across Tanzania. With our modern fleet, skilled professionals, and customer focused approach, we deliver customized mobility solutions that consistently meet and surpass our clients' expectations. Whether you require passenger transport, cargo logistics, or specialized vehicle services, MATARA LOGISTICS COMPANY LIMITED is your trusted partner for efficient, transparent, and impactful transportation solutions.

### Tanzania's Most Reliable Fleet



We operate a modern, well-maintained fleet that undergoes rigorous 24-point safety inspections, ensuring optimal performance and reliability for every journey. From passenger transport to specialized cargo solutions, our vehicles are equipped to meet diverse needs while maintaining the highest safety standards.

### Proven Performance Record



Our 98.7% on-time delivery rate and flawless safety record since 2025 demonstrate our operational excellence. We've successfully served both government institutions and private sector clients across Tanzania with consistent, high quality service, earning us recognition as a trusted leader in Tanzania's transport sector.

### Full Regulatory Compliance



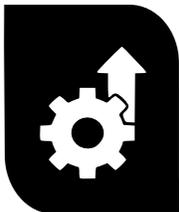
We strictly adheres to all TRA, LATRA, and local authority regulations, with all necessary licenses and permits consistently up to date. Our drivers undergo advanced safety certification and regular training to guarantee lawful, professional operations. We implement comprehensive compliance audits and digital monitoring systems to ensure continuous adherence to all requirements.

### Transparent, Impactful Partnerships



Every client engagement is built on clear communication, measurable results, and accountability. We don't just provide transport services we deliver solutions that drive tangible progress for your operations and Tanzania's infrastructure development, with customized reporting and performance analytics to demonstrate the real impact of our partnership.

### Customer-Focused Service Excellence



With 24/7 operations and real-time tracking capabilities, we provide uninterrupted service tailored to your specific requirements. Each client benefits from a dedicated account manager who ensures seamless coordination and personalized transport solutions.

### Commitment to National Development



We actively contribute to Tanzania's growth by creating local employment opportunities, investing in professional driver training programs, and supporting community road safety initiatives that benefit the regions we serve.

# Anti-Bribery Policy

At MATARA LOGISTICS COMPANY LIMITED, we are firmly committed to conducting all our transportation and logistics operations with unwavering integrity, transparency, and fairness. To uphold the highest ethical standards in our industry, we have implemented a rigorous Anti-Bribery and Anti Corruption Policy that strictly prohibits all forms of improper inducements, whether direct or indirect.

This policy governs all employees, management, drivers, contractors, agents, suppliers, and any third parties associated with our operations, processes, or regulatory approvals.

MATARA LOGISTICS fully complies with Tanzania's Prevention and Combating of Corruption Act and maintains alignment with international anti corruption standards. We cultivate an ethical workplace through mandatory compliance training, transparent operational procedures, and accessible channels for raising concerns without fear of reprisal.

Violations of this policy will result in immediate disciplinary measures, up to and including termination of contracts, legal proceedings, and reporting to appropriate authorities. We strongly encourage all stakeholders to report any suspicious activities, with guaranteed protection for whistleblowers.

By institutionalizing these anti corruption principles throughout our organization, we protect our corporate integrity, maintain the trust of our clients and partners, and contribute to raising ethical standards in Tanzania's transportation sector. Our commitment to clean business practices reflects our dedication to sustainable growth and national development.



## **Sustainability & Corporate Social Responsibility (CSR)**

At MATARA LOGISTICS COMPANY LIMITED, we recognize that true and lasting success goes far beyond transportation services it lies in our ability to make meaningful, positive contributions to Tanzania's environment, our communities, and future mobility needs. As such, our dedication to Sustainability and Corporate Social Responsibility (CSR) is not just a policy but a central pillar of our identity as a modern and ethical transport provider.

We are committed to environmentally responsible operations that protect and preserve Tanzania's natural resources. Across our passenger transport, cargo logistics, and specialized vehicle services, we take deliberate action to reduce our environmental impact by maintaining fuel efficient fleets, optimizing routes to minimize emissions, and implementing responsible waste management practices. Through continuous innovation and eco-conscious operations, we strive to contribute to greener transportation solutions that support Tanzania's sustainable development goals.

Our CSR initiatives are rooted in the belief that transport companies must play an active role in addressing social challenges. We prioritize partnerships and programs that enhance road safety education, provide skills training in logistics and vehicle maintenance for local youth, and improve community infrastructure along our transport routes. These efforts are designed to empower underserved populations, promote inclusive economic opportunities, and build long-term community resilience. We maintain strong governance frameworks to ensure ethical operations, transparency, and accountability across all our services. Our leadership is committed to upholding the highest integrity, complying with all transport regulations and safety standards, and fostering a safe, inclusive, and respectful workplace for all our drivers and staff.

At MATARA LOGISTICS, we believe that responsible business practices are not just the right choice they are essential for sustainable growth. Our sustainability and CSR values define how we operate, guide our expansion, and demonstrate our enduring commitment to creating shared value for our passengers, partners, and the communities we serve across Tanzania.

## **Health, Safety & Environmental (HSE) Policy**

At MATARA LOGISTICS COMPANY LIMITED, we are fully committed to upholding the highest standards of health, safety, and environmental (HSE) performance across all our transportation and logistics operations. We recognize that our services in passenger transport, cargo haulage, and specialized vehicle operations carry inherent risks to our drivers, passengers, clients, and the communities we serve. That is why HSE is not merely a compliance requirement it is fundamental to who we are as a responsible transport provider.

Our HSE policy is built on prevention, vigilance, and continuous improvement. We systematically identify potential hazards, assess risks, and implement stringent control measures to prevent accidents, injuries, and environmental harm. All our drivers, mechanics, and operational staff undergo rigorous training in defensive driving, vehicle safety protocols, emergency response, and eco friendly practices to ensure safety is ingrained in our daily operations. We strictly comply with Tanzanian transport safety regulations, as well as international HSE best practices for fleet management. Our vehicles undergo regular safety inspections, and all incidents are thoroughly investigated with corrective actions implemented to prevent recurrence.

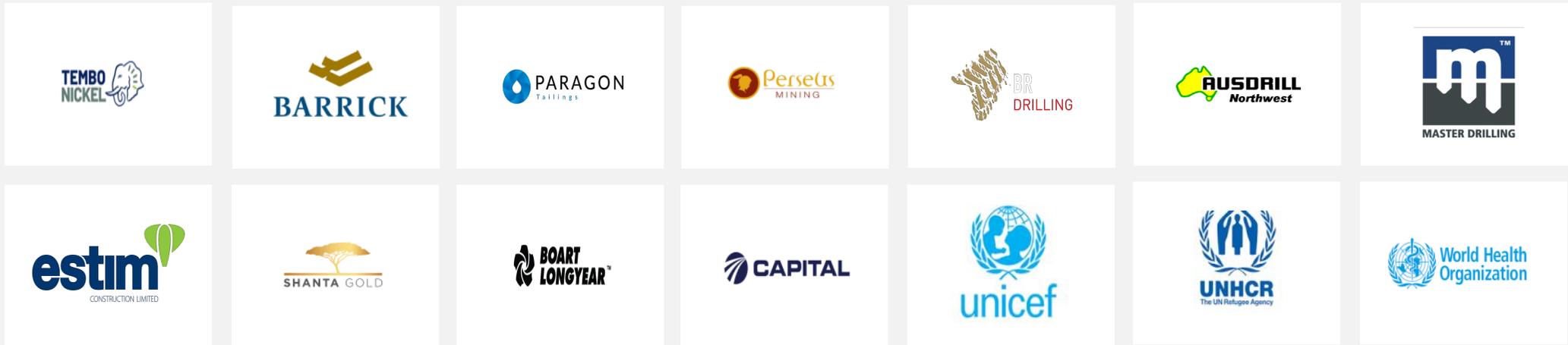
Environmental responsibility is a key priority. We enforce fuel efficient driving practices, proper waste disposal, and regular fleet maintenance to minimize emissions and ecological impact. Our goal is to achieve zero accidents while reducing our carbon footprint for a cleaner, safer Tanzania. At MATARA LOGISTICS, safety is a shared responsibility. Through leadership commitment, employee accountability, and community engagement, we strive to maintain the highest standards of operational safety, passenger protection, and environmental stewardship in every journey we undertake.

# Our Legal Documents

At MATARA LOGISTICS COMPANY LIMITED, we guarantee full compliance with Tanzania's legal and regulatory standards. We maintain essential documents including our Certificate of Incorporation, Business Licenses from MSALALA DISTRICT COUNCIL, Tax Identification Number (TIN 182-667-390), and VAT Registration (VRN 40-321406-T). We hold operational permits like LATRA certification (TR361229) for transport services. Our operations meet environmental and safety requirements while we uphold transparent contracts with partners. These credentials reflect our commitment to lawful, accountable business practices you can trust.



# Our Clients & Partners





# MATARA

**MATARA Logistics Company**  
**Limited**

From Road to Site, We Deliver Right

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